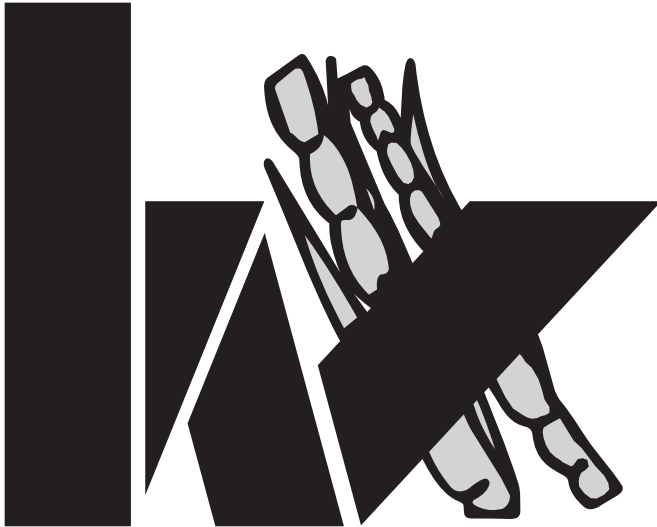




# Haseeb Waqas Sugar Mills Ltd.

**Condensed Interim Financial Information**  
for the nine months ended June 30, 2012 (Un-audited)





**HASEEB WAQAS SUGAR MILLS LIMITED**



# HASEEB WAQAS SUGAR MILLS LIMITED

## COMPANY PROFILE

### **Board of Directors**

Mian M. Ilyas Mehraj	Chairman
Mian Waqas Riaz	Chief Executive
Mian Haseeb Ilyas	Director
Mrs. Zainab Waqas	Director
Mrs. Shahzadi Ilyas	Director
Hafiz M. Irfan Hussain Butt	Director
Ms. Zakia Ilyas	Director
Mr. Raza Mustafa	Director

### **Audit Committee**

Hafiz M. Irfan Hussain Butt	Chairman
Ms. Zakia Ilyas	Member
Mr. Raza Mustafa	Member

### **Company Secretary & Chief Financial Officer**

Mr. Ansar Ahmed

### **Registered Office**

6-F, Model Town, Lahore.

### **Mills**

Mehrajabad,  
Distt. Nankana Sahib.

### **Auditors**

M/s Qadeer & Company,  
Chartered Accountants  
89-F, Jail Road, Lahore

### **Legal Advisor**

Mian Aslam Shahzad

### **Registrar**

Hameed Majeed Associates (Pvt) Limited  
H.M. House, 7-Bank Square, Lahore.

### **Bankers**

National Bank of Pakistan  
SINDH Bank Limited  
The Bank of Punjab  
Silk Bank Limited  
Summit Bank Limited

### **Website**

[www.hwgc.com.pk](http://www.hwgc.com.pk)



# HASEEB WAQAS SUGAR MILLS LIMITED

## DIRECTOR'S REVIEW FOR THE NINE MONTHS ENDED JUNE 30, 2012

### Dear Members –Assalam-o-Alekum

The directors of your Company take this opportunity to present the interim accounts for the period of nine months ended on June 30, 2012.

### FINANCIAL RESULTS

The financial results of the company for the period under review are summarized as follows:

	For Nine Months ended June 30	
	2012	2011
	(Rupees in thousand)	
Net Sales	1,713,393	2,587,825
Gross Profit / (Loss)	183,604	49,475
Net Profit / (Loss) before tax	1,346	(54,313)
Net Profit / (Loss) after tax	(7,222)	(91,708)
Basic Earning	(0.22)	(2.83)

Sales have been on the lower side this year due to depressed prices & oversupply on account of bumper crop. Traditional surge in sugar prices near Ramadan has also been delayed & is uncertain so far.

### OPERATIONAL DATA

The crushing season started on November 19, 2011. The operating results for the period under review are as under:

		November 19, 2011 To March 14, 2012	December 01, 2010 To March 22, 2011
Crushing days	Days	117	109
Average recovery	%age	9%	8.46%
Cane crushed	M.T.	648,976.122	513,707
Avg. Cane crushed (per day)	M.T.	5,547	4,713
Sugar produced	M.T.	58,340	43,515.50

Company's operational and financial indicators for the period under report are satisfactory. However, performance of the sugar industry as a whole is dependent upon number of internal and external factors of the national economy and consequential approach of the Government to handle those challenges.

### FUTURE OUTLOOK

Sugar prices are expected to remain on the lower side due to bumper crop this season. However, correction may occur if further exports are allowed in coming months.

### ACKNOWLEDGEMENT

The Board of directors deeply express their appreciation and pay their gratitude to sugarcane growers, valuable customers, shareholders, banks and Government departments for their continued support, trust, persistent co-operation and patronage which gives strength to pursue our corporate objectives with renewed vigor. The Board also acknowledges the valuable teamwork, devotion and dedication by the executives, employees and workers of the Company.

*On behalf of the Board*

Lahore  
July 31, 2012.

(MIAN WAQAS RIAZ)  
Chief Executive



# HASEEB WAQAS SUGAR MILLS LIMITED

## CONDENSED INTERIM BALANCE SHEET AS AT JUNE 30, 2012

	Un-audited June 30, 2012	Audited Sep 30, 2011
Note	Rupees	
<b>SHARE CAPITAL AND LIABILITIES</b>		
Share Capital and Reserves		
Authorized capital		
35,000,000 (2011: 35,000,000) ordinary shares of Rs. 10 each	350,000,000	350,000,000
Issued, subscribed and paid up capital	5	324,000,000
Unappropriated profit	53,254,479	9,779,482
	377,254,479	333,779,482
Surplus on Revaluation of Property, Plant and Equipment	1,288,016,933	1,338,714,556
<b>Non Current Liabilities</b>		
Loan from director	6	204,563,214
Long term finances - secured	7	156,250,000
Liabilities against assets subject to finance lease	8	34,828,796
Deferred liabilities	18,191,411	33,065,146
Deferred taxation	582,384,967	590,949,608
	996,218,388	1,053,304,039
<b>Current Liabilities</b>		
Trade and other payables	295,896,713	214,286,616
Markup/ interest payables	111,112,756	89,892,334
Short term bank borrowings	1,364,999,433	292,303,490
Current portion of non current liabilities	9	174,025,085
Provision for taxation	28,985,751	16,320,498
Unclaimed dividend	1,443,972	1,444,872
	1,976,463,710	771,677,411
Contingencies and Commitments	10	-
<b>Total Equity and Liabilities</b>	<b>4,637,953,511</b>	<b>3,497,475,488</b>
<b>ASSETS</b>		
<b>Non Current Assets</b>		
Property, plant and equipment	11	2,535,420,189
Long term deposits	8,520,502	8,719,000
	2,543,940,691	2,634,048,991
<b>Current Assets</b>		
Stores, spares and loose tools	48,571,876	42,034,476
Stock in trade	1,500,182,365	257,071,500
Trade receivables	4,290,601	4,299,096
Advances, deposits, prepayments and other receivables	532,627,643	548,396,171
Cash and bank balances	8,340,335	11,625,254
	2,094,012,820	863,426,497
<b>Total Assets</b>	<b>4,637,953,511</b>	<b>3,497,475,488</b>

The annexed notes form an integral part of these condensed interim financial information

CHIEF EXECUTIVE

DIRECTOR



# HASEEB WAQAS SUGAR MILLS LIMITED

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE 3rd QUARTER AND NINE MONTHS ENDED JUNE 30, 2012

	Note	Nine months ended		Quarter ended	
		June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
		Rupees		Rupees	
Sales - Net	13	1,713,393,653	2,587,825,684	504,781,871	59,750,588
Cost of goods sold	14	<u>(1,529,788,688)</u>	<u>(2,538,349,776)</u>	<u>(454,778,595)</u>	<u>(84,598,079)</u>
<b>Gross profit/(loss)</b>		183,604,965	49,475,908	50,003,276	(24,847,491)
Operating expenses:					
- Administrative and general		<u>23,969,118</u>	<u>22,055,873</u>	<u>7,645,257</u>	<u>6,625,428</u>
		159,635,847	27,420,035	42,358,019	(31,472,919)
Other operating income		<u>16,713,620</u>	<u>38,320,804</u>	<u>12,463,598</u>	<u>36,696,275</u>
<b>Profit from operation</b>		176,349,467	65,740,839	54,821,617	5,223,356
Finance cost		<u>175,002,799</u>	<u>120,054,537</u>	<u>67,867,863</u>	<u>45,406,707</u>
<b>Profit/ (loss) before taxation</b>		1,346,669	(54,313,698)	(13,046,245)	(40,183,351)
Taxation:					
Current		<u>(17,133,937)</u>	<u>(25,878,257)</u>	<u>(5,047,819)</u>	<u>(597,506)</u>
Deferred		<u>8,564,641</u>	<u>(11,516,094)</u>	<u>(4,442,868)</u>	<u>(34,209,754)</u>
		(8,569,296)	(37,394,351)	(9,490,687)	(34,807,260)
<b>(Loss) after taxation</b>		<u>(7,222,627)</u>	<u>(91,708,049)</u>	<u>(22,536,932)</u>	<u>(74,990,611)</u>
<b>Earning/ (loss) per share - basic</b>		<u>(0.22)</u>	<u>(2.83)</u>	<u>(0.70)</u>	<u>(2.31)</u>

The annexed notes form an integral part of these condensed interim financial information.

CHIEF EXECUTIVE

DIRECTOR



# HASEEB WAQAS SUGAR MILLS LIMITED

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE 3rd QUARTER AND NINE MONTHS ENDED JUNE 30, 2012

	Nine months ended		Quarter ended	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
	Rupees		Rupees	
(Loss) after taxation	(7,222,627)	(91,708,049)	(22,536,932)	(74,990,611)
Other comprehensive income for the period	-	-	-	-
Total comprehensive income/(loss) for the period	<u>(7,222,627)</u>	<u>(91,708,049)</u>	<u>(22,536,932)</u>	<u>(74,990,611)</u>

*The annexed notes form an integral part of these condensed interim financial information*

CHIEF EXECUTIVE

DIRECTOR



# HASEEB WAQAS SUGAR MILLS LIMITED

## CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE NINE MONTHS ENDED JUNE 30, 2012.

	June 30, 2012	June 30, 2011
	Rupees	
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
Profit/ (loss) before taxation	1,346,669	(54,313,698)
Adjustments for:		
- Depreciation	100,437,807	39,823,815
- Provision for employees retirement benefits	1,721,916	1,772,929
- Amortization of deferred income	(16,567,187)	(950,342)
- Finance cost	175,002,799	120,054,537
	<u>260,595,334</u>	<u>160,700,939</u>
<b>Operating profit before working capital changes</b>	261,942,003	106,387,241
(Increase) / decrease in current assets:		
- Stores, spares and loose tools	(6,537,400)	(3,961,907)
- Stock in trade	(1,243,110,865)	(339,146,747)
- Advances, deposits prepayments and other receivables	15,777,024	(177,262,318)
Increase / (decrease) in current liabilities:		
- Trade and other payables	81,610,098	63,382,371
	<u>(1,152,261,143)</u>	<u>(456,988,601)</u>
<b>Cash used in/generated from operations</b>	(890,319,140)	(350,601,360)
Income tax paid / deducted	(4,468,683)	(9,920,345)
Gratuity paid	(28,464)	(545,546)
Finance cost paid	<u>(153,782,376)</u>	<u>(115,533,703)</u>
<b>Net cash generated from/used in operating activities</b>	(1,048,598,663)	(476,600,954)
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
Property, plant and equipment purchased	(10,528,005)	(1,160,000)
Long term deposits	198,498	(5,000,000)
<b>Net cash used in investing activities</b>	(10,329,507)	(6,160,000)
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Proceeds / (Repayment) from long term loans - Net	37,503,695	149,996,305
Proceeds / (Repayment) from Lease Finance - Net	(22,763,466)	152,454,803
Proceeds / (Repayment) from directors' loan - Net	(31,792,020)	14,242,380
Proceeds / (Repayment) from short term borrowings - Net	1,072,695,943	200,647,995
Dividend paid	(900)	(31,653,611)
<b>Net cash generated from financing activities</b>	<u>1,055,643,251</u>	<u>485,687,872</u>
<b>Net increase/ (decrease) in cash and cash equivalents</b>	(3,284,919)	2,926,918
Cash and cash equivalents at the beginning of the period	11,625,254	20,292,542
<b>Cash and cash equivalents at the end of the period</b>	<u>8,340,335</u>	<u>23,219,460</u>

The annexed notes form an integral part of these condensed interim financial information.

CHIEF EXECUTIVE

DIRECTOR



# HASEEB WAQAS SUGAR MILLS LIMITED

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE 3rd QUARTER AND NINE MONTHS ENDED JUNE 30, 2012

	Issued, subscribed and paid-up	Accumulated loss / Unappropriated profit	Total
	R u p e e s		
<b>Balance as at September 30, 2010</b>	324,000,000	10,983,762	334,983,762
Comprehensive income for the period			
Net (loss) for the period	-	(91,708,049)	(91,708,049)
Other comprehensive income	-	-	-
Total comprehensive income/(loss) for the period	-	(91,708,049)	(91,708,049)
Surplus on revaluation of fixed assets transferred to retained earnings in respect of incremental depreciation	-	9,653,485	9,653,485
Transaction with owners:			
Final dividend @ Rs. 1 per share for year 2010		(32,400,000)	(32,400,000)
<b>Balance as at June 30, 2011</b>	324,000,000	(103,470,802)	220,529,198
Comprehensive income for the period			
Net profit for the period	-	110,032,456	110,032,456
Other comprehensive income	-	-	-
Total comprehensive income/(loss) for the period	-	110,032,456	110,032,456
Surplus on revaluation of fixed assets transferred to retained earnings in respect of incremental depreciation	-	3,217,828	3,217,828
<b>Balance as at September 30, 2011</b>	324,000,000	9,779,482	333,779,482
Comprehensive income for the period			
Net (loss) for the period	-	(7,222,627)	(7,222,627)
Other comprehensive income	-	-	-
Total comprehensive income/(loss) for the period	-	(7,222,627)	(7,222,627)
Surplus on revaluation of fixed assets transferred to retained earnings in respect of incremental depreciation	-	50,697,624	50,697,624
<b>Balance as at June 30, 2012</b>	324,000,000	53,254,479	377,254,479

*The annexed notes form an integral part of these condensed interim financial information.*

CHIEF EXECUTIVE

DIRECTOR



# HASEEB WAQAS SUGAR MILLS LIMITED

## SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION. FOR THE 3rd QUARTER AND NINE MONTHS ENDED JUNE 30, 2012.

### 1 STATUS AND ACTIVITIES

Haseeb Waqas Sugar Mills Limited ("the Company") was incorporated on 13 January 1992 as a Public Limited Company under the Companies Ordinance, 1984. The Company's registered office is situated at 6-F Model Town, Lahore. The mill is situated at Merajabad, Nankana Sahib, District Nankana Sahib. The Company is listed on Lahore and Karachi Stock Exchanges. The principal activity of the Company is manufacture and sale of refined sugar and its by-products.

### 2 STATEMENT OF COMPLIANCE

These condensed interim financial information are unaudited and are being submitted to share holders as required u/s 245 of Companies Ordinance, 1984. These have been prepared in accordance with the International Accounting Standard No. 34 "Interim Financial Reporting" as applicable in Pakistan and notified by Securities and Exchanges Commission of Pakistan (SECP) and shall be read in conjunction with the published audited financial statements for the year ended September 30, 2011

The crushing season 2011-2012 of the Company commenced on November 19, 2011 and ended on March 14, 2012

### 3 BASIS OF MEASUREMENT

This condensed interim financial information has been prepared under the historical cost convention modified by adjustment of revaluation of certain assets. In this condensed interim financial information, except for the cash flow statement, all the transactions have been accounted for on accrual basis.

### 4 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods for computation adopted for the preparation of this condensed interim financial information is the same as those applied in preparation of the financial statements for the year ended September 30, 2011.

### 5 SHARE CAPITAL

#### 5.1 Authorized capital

35,000,000 (Sep 30, 2011: 35,000,000) ordinary shares  
of Rs. 10/- each.

**June 30, 2012**      **Sep 30, 2011**  
**Rupees**

350,000,000      350,000,000

#### 5.2 Issued, subscribed and paid-up capital:

27,000,000 (2011: 27,000,000) shares issued for cash.      270,000,000      270,000,000  
5,400,000 (2011: 5,400,000) shares issued as fully paid bonus shares.      54,000,000      54,000,000

324,000,000      324,000,000

There is no movement in ordinary share capital of the Company during period.

### 6 LOAN FROM DIRECTORS - unsecured

Loan from directors- interest free

204,563,214      151,652,500

It has been obtained from directors of the Company and is interest free. The loan is repayable at the option of the Company. Further, the loan is also subordinated to loan obtained from National Bank of Pakistan and Sindh Bank Limited. The loan can not be repaid/ adjustable before clearance of bank liabilities.



# HASEEB WAQAS SUGAR MILLS LIMITED

	Note	June 30, 2012	Sep 30, 2011
		Rupees	
<b>7 LONG TERM FINANCES - secured</b>			
National Bank of Pakistan			
- Demand finance	7.1	125,000,000	150,000,000
The Bank of Punjab			
- Term Finance	7.2	43,746,305	99,996,305
PAIR			
- Term Finance	7.3	150,000,000	-
		318,746,305	249,996,305
Less: Current portion shown under current liabilities			
- Demand finance - NBP		(56,250,000)	(50,000,000)
- Term Finance - BOP		(43,746,305)	(81,250,000)
- Term Finance - PAIR		(62,500,000)	-
		(162,496,305)	(131,250,000)
		156,250,000	118,746,305

7.1 This finance has been obtained from National Bank of Pakistan. The finance is secured by first charge of Rs. 250 million on fixed assets of the Company and personal guarantees of directors of the Company. It carries markup @ 3 months KIBOR +2.5% per annum. This loan is payable in twelve equal quarterly installments.

7.2 This finance has been obtained from The Bank of Punjab under a swap arrangement whereby the balance outstanding against a short term credit facility has been converted into a long term finance. The finance is secured by ranking charge over current assets of Company with 25% margin i.e. for Rs 200 million registered with SECP and personal guarantee of directors of the Company. It carries markup @ 3 months average KIBOR +300 bps. This facility is payable in twenty four equal monthly installments.

7.3 This finance has been obtained from PAIR investment Company Limited. The finance is secured by Parri Passu charge over present and future fixed assets of the Company with 33% margin above the financing amount, pledge of five million shares of sponsoring directors and personal guarantee of directors of the Company. It carries markup @ 3 months average KIBOR + 350 bps. This facility is payable in eight equal quarterly installments.

	June 30, 2012	Sep 30, 2011
Rupees		
<b>8 LIABILITIES AGAINST ASSET SUBJECT TO FINANCE LEASE</b>		
Opening balance	100,367,347	63,864,883
Add: Obtained during the year	-	50,000,000
	100,367,347	113,864,883
Less: Payment made during the year	(54,009,771)	(13,497,536)
	46,357,576	100,367,347
Less: Current portion shown under current liabilities	(11,528,780)	(26,179,601)
	34,828,796	74,187,746
<b>9 CURRENT PORTION OF NON CURRENT LIABILITIES</b>		
Long term finances	162,496,305	131,250,000
Liabilities against assets subject to finance lease	11,528,780	26,179,601
	174,025,085	157,429,601

## 10 CONTINGENCIES AND COMMITMENTS

There is no material change in the status of the contingencies and commitments reported in the annual financial statements for the year ended September 30, 2011



# HASEEB WAQAS SUGAR MILLS LIMITED

	Note	June 30, 2012	Sep 30, 2011
Rupees			
<b>11 PROPERTY, PLANT AND EQUIPMENT</b>			
Opening written down value		2,625,329,991	979,474,310
Addition during the period/year			
Plant and machinery		10,000,000	1,160,000
Vehicles		528,005	-
Revaluation adjustment		-	1,677,390,985
		10,528,005	1,678,550,985
		2,635,857,996	2,658,025,295
Book value of assets disposed off during period/year		-	(24,060,400)
		2,635,857,996	2,633,964,895
Depreciation for the period / year		(100,437,807)	(53,517,764)
Accumulated depreciation on assets leased back		-	44,882,860
		(100,437,807)	(8,634,904)
		<u>2,535,420,189</u>	<u>2,625,329,991</u>
<b>12 STOCK IN TRADE</b>			
Work in process			
Sugar		3,380,850	6,228,800
Molasses		258,390	586,700
		3,639,240	6,815,500
Finished goods			
Sugar	12.1	1,281,219,425	230,256,000
Molasses	12.2	215,323,700	20,000,000
		1,496,543,125	250,256,000
		<u>1,500,182,365</u>	<u>257,071,500</u>

12.1 The entire stock of sugar is pledged as security with banks.

12.2 The entire stock of molasses as at 30 June 2012 is stated at net realizable value.

	Nine months ended		Quarter ended	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
Rupees				
<b>13 SALES - NET</b>				
Sugar	1,773,662,717	2,629,809,422	469,731,133	2,156,665
Molasses	80,736,000	96,597,720	80,736,000	79,098,070
Mud	1,755,500	1,525,000	282,500	330,000
	1,856,154,217	2,727,932,142	550,749,633	81,584,735
Less: Sales tax and excise duty	(142,760,564)	(140,106,458)	(45,967,762)	(21,834,147)
	<u>1,713,393,653</u>	<u>2,587,825,684</u>	<u>504,781,871</u>	<u>59,750,588</u>
<b>14 COST OF GOODS SOLD</b>				
Raw materials consumed	2,518,950,641	2,727,929,646	2,151,722	2,859,794
Stores and spares consumed	54,798,991	37,523,614	1,412,482	16,737,603
Salaries, wages and other benefits	59,502,917	49,910,920	12,661,524	9,416,796
Insurance	6,651,589	4,848,759	2,398,407	2,192,849
Repair and maintenance	33,261,566	19,640,418	4,388,918	2,607,883
Depreciation	97,245,420	36,706,275	31,212,015	11,893,261
Others	2,488,429	936,891	1,641,529	252,891
	2,772,899,553	2,877,496,523	55,866,597	45,961,077
Opening work in process	6,815,500	6,366,121	3,336,411	5,629,997
Closing work in process	(3,639,240)	(5,707,795)	(3,639,240)	(5,707,795)
	3,176,260	658,326	(302,829)	(77,798)
Cost of goods manufactured	2,776,075,813	2,878,154,849	55,563,768	45,883,279
Opening finished goods	250,256,000	229,108,000	1,895,757,952	607,627,873
Closing finished goods	(1,496,543,125)	(568,913,073)	(1,496,543,125)	(568,913,073)
	(1,246,287,125)	(339,805,073)	399,214,827	38,714,800
	<u>1,529,788,688</u>	<u>2,538,349,776</u>	<u>454,778,595</u>	<u>84,598,079</u>



# HASEEB WAQAS SUGAR MILLS LIMITED

## 15 RELATED PARTY TRANSACTIONS

Related parties comprise holding company, subsidiaries and associated undertakings, other related group companies, key management personnel including Chief executive, Directors and Executives and Post employment benefit plans. The Company in the normal course of business carries out transactions with various related parties. Details of related party transactions and balances are as follows:

### 15.1 Details of related party transactions other than those with key management personnel

The Company during the year entered into following transactions with related parties other than key management personnel:

	<u>June 30, 2012</u>	<u>Sep 30, 2011</u>
	<b>Rupees</b>	
15.1.1 Transactions with Associates		
Sale of molasses	80,736,000	276,318,081
Sale of stores and spares	546,675	859,924

15.1.2 Payments against balances due to related parties were made partially in cash and partially by paying for expenses on behalf of related parties and vice versa.

15.1.3 As per common practice in the sugar industry in Pakistan, the Company also purchased sugar cane from persons associated, directly and indirectly, with management personnel of the Company. These purchases were made in accordance with the cane procurement practice in the sugar industry. It is not practicable to determine the related amounts.

	<u>June 30, 2012</u>	<u>Sep 30, 2011</u>
	<b>Rupees</b>	
15.2 Details of related party balances are as follows:		
Payable to:		
Haseeb Waqas Trading (Private) Limited	2,204,064	2,204,064
Abdullah Sugar Mills Limited	9,752,463	10,907,962
Long term loan from directors	204,563,214	236,355,234

The maximum aggregate amount due from associates at the end of any month during the period amounts to Rs. 7,258,158 (2011: Rs. 13,089,502)

## 16 AUTHORIZATION FOR ISSUE

These condensed interim financial statements have authorized for issue by the Board of Directors of the Company on July 31, 2012.

## 17 GENERAL

- Comparative figures have been rearranged / reclassified, wherever necessary, to facilitate comparison.
- Figures have been rounded off to the nearest of rupees.

CHIEF EXECUTIVE

DIRECTOR



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